



Our experience encompasses 30 years with our customers.

## Sales Team

**Jim Burkett** | 15069 Scenic Drive | Dayton, MN 55327-9791 | E-Mail: jim@pmirep.net

Home Office: (763) 428-9976 | Home Fax: (763) 428-1972 | Cell Phone: (763) 245-0735 | Home: (763) 428-2996

**Mike Verzino** | 1016 Ridgewood Dr. | Quincy, IL 62301-5715 | E-Mail: mike@pmirep.net

Home Office: (217) 222-7071 | Home Fax: (217) 222-7253 | Cell Phone: (217) 257-9611 | Home: (217) 222-9664

**Chris Clemmons** | 8124B Finnie Rd. | Newark, IL 60541-9143 | E-Mail: chris@pmirep.net

Home Office: (630) 553-8994 | Home Fax: (630) 553-8995 | Cell Phone: (630) 803-2779 | Home: (630) 553-0781

**Dan Marking** | 27663 Co. Rd. 441 | Grand Rapids, MN 55744 | E-Mail: dan@pmirep.net

Home Office: (Use cell number) | Cell Phone: (218) 259-1895 | Home: (218) 327-1895

**Chuck Johnson** | 8025 Orchard Ave. No. | Brooklyn Park, MN 55443-2416 | E-Mail: chuck@pmirep.net

Home Office: (763) 560-1234 | Home Fax: (763) 560-1178 | Home: (763) 566-0559

**John Lievense** | 5787 S.W. Bayshore Drive | Suttons Bay, MI 49682 | E-Mail: john@pmirep.net

Home Office: (231) 421-5171 | Home Fax: (517) 481-6085 | Cell Phone: (810) 333-3339

## Credentials & Trade Shows

- We have many sales accomplishments including several awards from manufacturers and special recognition awards from our distributors.
- We attend all key trade shows and we will enthusiastically help you in your booth.
- PMI is a truly professional catalyst to help you bring your product to the marketplace. When we accept a line we form a partnership that will bring mutual success to each of our companies. You'll receive our full commitment and cooperation. We look forward to working with you.



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## Territories & Assignments

Jim Burkett	Company Principal – Works throughout Territory Gander Mountain, Sportsman’s Guide, Northern Tool & Equip.
Joan Burkett	Commissions, Accounting, Administration
Max Robinson	Former Company Principal, Consultant & Advisor
Mike Verzino	Missouri, Kansas, Nebraska, Iowa (except eastern tip), West Central Illinois
Chris Clemmons	Illinois (except west central counties), East tip of Iowa, Wisconsin
Dan Marking	Minnesota, North Dakota, South Dakota
Chuck Johnson	Inside Sales, Special Projects
John Lievense	Michigan, Ohio, Indiana

## State Divisions by County

Iowa Chris Clemmons: Dubuque, Jackson, Clinton, Scott, Muscatine

Mike Verzino: All other Iowa counties.

Illinois Mike Verzino: Mercer, Knox, Stark, Peoria, Tazewell, Logan, Sagamon, Montgomery, Bond, Clinton, Washington, Perry, Randolph and all counties to the west of them.

Chris Clemmons: All remaining Illinois counties.

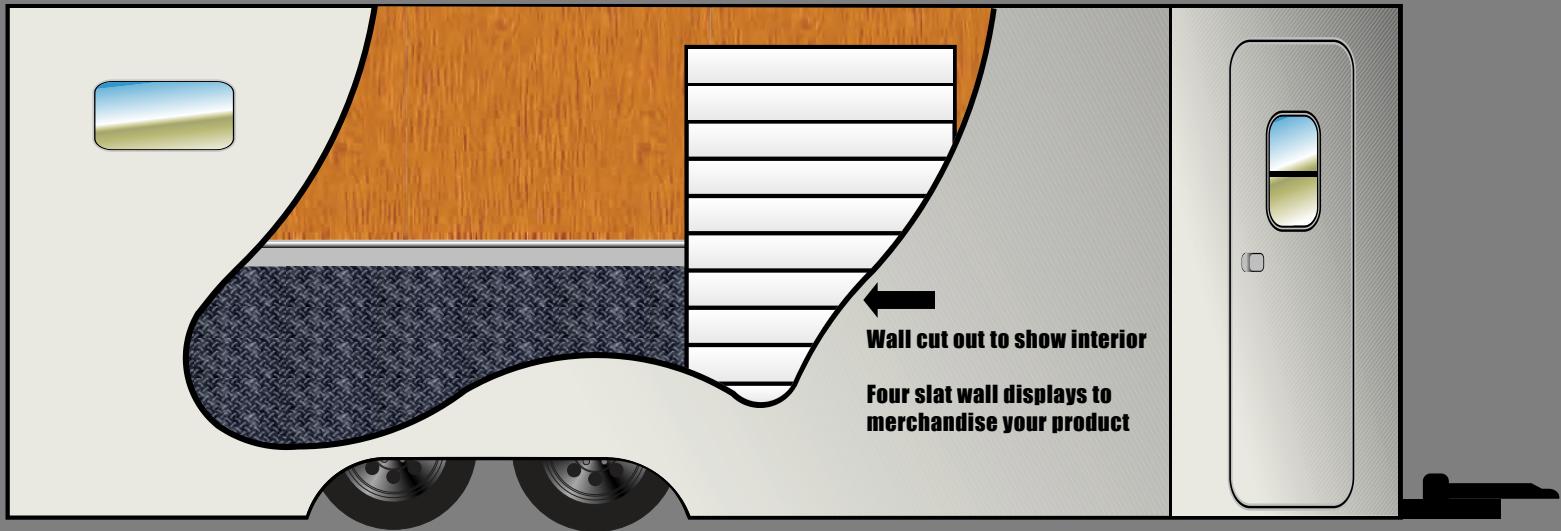
# SALES TERRITORY



**5 FULL-TIME SALES REPS TO SERVE YOU!**

**Jim Burkett : Key Accounts**

-  Dan Marking
-  John Lievense
-  Chris Clemons
-  Mike Verzino



# PMI MOBILE SHOWROOM

## APPLICATIONS

1. Sales presentation with optimal retail merchandising
2. Dealer training
3. Dealer promotions
4. Deliver displays to distributor shows
5. Consumer events
6. Ice fishing events (also serves as a fishhouse)